

## **Capability Statement**

### **Mission**

Our mission is to enable our clients to improve their business productivity by providing customised, innovative and cost-effective technology training solutions.

### **Profile and Services**

Founded in 1996, **Prime Solutions** specialises in providing technology training solutions for both the government and private sectors by implementing a consultative approach to client requirements.

**Prime Solutions** identifies each client's unique needs and desired outcomes. Different learning environments are then considered for each requirement. Training is designed to closely reflect the "real-life" processes of the organisation, ensuring a higher level of retention by individuals, and translating into increased performance and profitability.

**Prime Solutions** specialises in managing technology-related training projects, and providing ongoing and as needed computer training and associated consultancy services.

Areas of expertise include:

- The development of training strategies, processes and documentation for the implementation of training in new technology.
- Training needs analysis, template development, and documentation
- The development of training resources and documentation
- Technology training facilitation
  - Customised computer training courses at client premises
  - Seminars & presentations
  - Workshops

### **Some Past and Present Clients**

- BMW
- Olympus
- Tradelink
- City of Glen Eira
- Qantas
- Crown Casino
- Dept of Infrastructure
- Nillumbik City Council
- Nestle
- King Island Company
- ANZ Bank
- Note Printing Australia
- Wyndham City Council
- Ericsson
- Rip Curl
- Sutton Tools
- Village Roadshow
- Dept of Sustainability & Environment
- Boulderstone Hornibrook
- Dow Chemicals
- Cadbury Schweppes
- Dept of Treasury & Finance
- Accenture
- Department of Justice
- City West Water
- Agility/AGL
- Arnotts
- Vicroads
- Dept of Primary Industry
- Federal Magistrates Court